

# Celebrating the 20<sup>th</sup> Anniversary of ITALY HLG

Milan (Italy), 22<sup>nd</sup>-23<sup>rd</sup> November, 2018

## GENERAL INFORMATION

Participation at Italy HLG Autumn Conference on November 22<sup>nd</sup>-23<sup>rd</sup>:

- Fee for HLG Italy Member € 200,00 + 22% VAT
- Registration Fee for Non-Member € 350,00 + 22% VAT
- Networking Dinner included
- Double Room for single use (one night - November 22<sup>nd</sup>)  
€ 168,00 + VAT (€ 204,96) + € 5,00 fee
- Double Room (one night - November 22<sup>nd</sup>)  
€ 183,00 + VAT (€ 223,26) + € 5,00 fee

Registration fee should be sent by:

- WIRE TRANSFER:

CREDEM IT98 D03032 73920 010000004079

SWIFT CODE: BACRIT21927

Description of payment: Italy HLG Meeting and name  
of participant.

- REGISTRATION FORM AND WEB PAYMENT:

<http://fencia-events.eu/italyhlg>

With the participation



Your data will not be disclosed to third parties, in compliance with Legislative Decree n. 196/2003 on the protection of personal data

## ROOMS CANCELLATION POLICY:

Cancellation is possible only until October 22,  
from October 23 until 15 days before the event - 70%,  
14 days before the event - 100 %

ACCORDING TO LOCAL TAX REGULATION (VAT):  
Registration for companies from outside Italy will be VAT free.

## Contacts



**Fencia Events & Communication**  
Via Tor de' Conti, 22 - 00184 Roma  
Tel. + 39 06.87671411 - Fax + 39 06.62278787  
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Castello Sforzesco, Milan

## Venue

**Enterprise Hotel Milano**  
Corso Sempione, 91 - 20149 Milan  
[www.enterprisehotel.com](http://www.enterprisehotel.com)

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## Board

*Antonella Cimatti* (President, Sofar S.p.A.)

*Laura Sala* (Secretary, NTC Srl)

*Claudia Rinaldi* (VP Int.l Relations, Petrone Group)

*Daniela Sica* (VP Cultural Initiatives, Iqvia)

*Silvia Ferlin* (Treasurer, Italfarmaco)

*Giorgio Bianchi* (Advisor, BSB)

*Giorgio Amadori* (Advisor, Phoenix)

*Silvia Rapacioli* (Advisor, BICT)

*Maria Rita Luparini* (Advisor, HLG)

*Fabio Brischetto* (Advisor, Zambon Group)

## Thursday, 22<sup>nd</sup> November 2018

10:30 Registration

11:00 One-to-One meetings

13:00 Light lunch

14:00 Welcome and introduction  
*Antonella Cimatti*  
President IHLG - Sofar S.p.A.

14:15 1<sup>ST</sup> Part WHAT HAPPENS AFTER  
MARRIAGE – MANAGING  
COMPLEX ALLIANCES - **Workshop**  
*Anthony A. Hörning*  
Strategic Transactions Advisor

16:45 Coffee break

17:00 2<sup>ND</sup> Part WHAT HAPPENS AFTER  
MARRIAGE – MANAGING  
COMPLEX ALLIANCES - **Workshop**  
*Anthony A. Hörning*  
Strategic Transactions Advisor

18:00 Networking Cocktail  
One-to-One meetings

20:00 Celebration dinner

## Friday, 23<sup>rd</sup> November 2018

9:00 Italy HLG Annual Assembly

10:30 Welcome and introduction

10:45 DIGITAL HEALTH: NEW WAYS  
TO IMPROVE HEALTH  
OUTCOMES  
*Roberto Ascione* - CEO Healthware

12:00 MISTAKES TO AVOID IN M&A  
TRANSACTIONS (INVOLVING  
BOTH COMPANIES AND  
PRODUCTS)  
*Fabrizio De Simone* - EY Life Sciences Leader  
*Pierfrancesco Maschio* - EY Advisor

13:00 Conclusions

13:15 Light lunch