

GENERAL INFORMATION

- Participation is free of charge for Italy HLG Members who have paid annual renewal fee to Italy HLG by 30th May 2018.
- Registration Fee for Non-Member € 50,00 + 22% VAT

REGISTRATION FORM

Surname Name

Date of birth Place of birth

Company

Job Title

VAT/Fiscal code

Address

Zip code City

Mob.

E-mail

Signature

Contacts



Fenicia Events & Communication

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Venue

EY

Via Meravigli, 12/14 - 20123 Milan - Italy
Tel. +39 02.806681

Italy HLG thanks EY for the kind hospitality.



Spring Conference

Milan (Italy), 15th June, 2018

***Consultancy companies and brokers:
friends or foes of BD?***



Piazza dei Mercanti, Milan



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Consultancy companies and brokers: friends or foes of BD?

EY

Via Meravigli, 12/14 - 20123 Milan - Italy

Board

Antonella Cimatti (President, Alfasigma)

Laura Sala (Secretary, NTC Srl)

Claudia Rinaldi (VP Int.l Relations, Petrone Group)

Daniela Sica (VP Cultural Initiatives, Iqvia)

Silvia Ferlin (Treasurer, Italfarmaco)

Giorgio Bianchi (Advisor, BSB)

Giorgio Amadori (Advisor, Phoenix)

Silvia Rapacioli (Advisor, BICT)

Maria Rita Luparini (Advisor, E-Pharma)

Fabio Brischetto (Advisor, Zambon Group)

Friday, 15th June 2018

9:00 Registration

10:00 Welcome and Introduction

Antonella Cimatti – President Italy HLG

**10:15 ADDING VALUE BY DEFINING
THE ROLES OF AN EXTERNAL
CONSULTANT SUPPORT IN THE
TRANSACTION PROCESS**

Andrew Thompson – Brera Life Sciences

**11:00 BROKER VS. INTERNAL BUSINESS
DEVELOPMENT STRUCTURE:
INTEGRATION OR OVERLAPPING?**

Corrado Ferti – NTC Pharma

**11:45 MAXIMISING VALUE FROM
POST-MERGER INTEGRATION**

Riccardo Pastore - Andrea Gianmarco Silvia – EY

12:30 ROUND TABLE

Moderator: *Giancarlo Mennella – Egamid LTD*

13:15 Lunch

14:30 IHLG Annual Assembly

16:00 Conclusion and thanks