

Workshop

License agreement drafting: understanding important but often overlooked agreement provisions

Milan (Italy), 19 April, 2018

REGISTRATION FORM

Surname Name

Date of birth Place of birth

Company

Job Title

VAT / Fiscal code

Address

Zip code City

Mob.

E-mail

Signature

GENERAL INFORMATION

Participation at Italy HLG Workshop on April 19:

- Fee for Italy HLG and PLG Europe Members € 200,00 + 22% VAT
- Fee for Non-Members Italy HLG and PLG Europe € 350,00 + 22% VAT

Registration fee should be paid by:

- WIRE TRANSFER:
IBAN: IT98 D03032 73920 010000004079
SWIFT CODE: BACRIT21927

Description of payment:
Italy HLG Workshop and name of participant.
- WEB Payment:
By Paypal info@fenicia-events.eu

Registration form must be sent to
Fenicia Events & Communication
by fax nr. +39 06.62278787 or by E-mail: info@fenicia-events.eu

Your data will not be disclosed to third parties, in compliance with Legislative
Decree n. 196/2003 on the protection of personal data

ACCORDING TO LOCAL TAX REGULATION (VAT):
Registration for companies from outside Italy will be VAT free.

Contacts



Fenicia Events & Communication
Via Tor de' Conti, 22 - 00184 Roma
Tel. + 39 06.87671411 - Fax + 39 06.62278787
WhatsApp 342.8211587 - info@fenicia-events.eu

Venue

EY
Via Meravigli, 12/14 - 20123 Milano - Italia
Tel. +39 02.806681

Italy HLG thanks EY for hospitality

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Duomo, Milan

Thursday, 19 April 2018

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Speakers

Luigi Faraone Mennella

Jeffrey N. Klein

Maricla Pennesi

Matteo Zappelli

Focus

Hidden risks abound in the boilerplate provisions of every agreement! License Agreements contain a variety of complex and often confusing clauses that may be overlooked in the drafting process but can have dire consequences later on. This workshop will help you understand what some of the key provisions are, what they mean, why they matter, and how to structure these provisions to your advantage.

9:00 Registration

9:45 Welcome

Antonella Cimatti - President Italy HLG

SESSION I

10:00 Short overview of certain agreements

The licensing agreement

Giving a look at certain provisions beyond the key scope of the agreement:

- ✓ Change of Control
- ✓ Representations and Warranties
- ✓ Liability and Indemnification
- ✓ Insurance
- ✓ Governing law
- ✓ Jurisdiction
- ✓ Dispute Resolution
- ✓ Termination
- ✓ Consequences Upon Termination

13:00 Lunch

SESSION 2

14:00 Main Fiscal and Legal aspects connected to Pharma M&A and Group structuring an International perspective

Highlights on SPA Clauses related to cross border transactions i.e.

Downpayments and Lump Sums, Gross up and Indemnification

Threats and Opportunities for the Sector:

- International trends Action 5 BEPS the Nexus Approach and Patent Box
- IP company under Tax scrutiny How to secure the assets minimizing the Tax risks.
- Withholding tax to be considered when purchasing assets and services

15:30 Coffee break

PLENARY SESSION

15:45 Participants interact with speakers on the topics of the day

17:00 Conclusion and thanks